

Intro to DISC Leadership - 30 Minute Session					
(Green is Activities)					
(Yellow is Videos)					
Timing	Minutes	Slide		Report	Changes/Additional Notes
	5	1	Cover		
		2	Path		
		3	RoadMap (Do "Write Name" with natural hand, then switch. You can stretch!)		
Part 1 DISC Background					
		4	What is DISC? - ask how do they enter elevator & what do they observe in others	3	
		5	DISC Model	3-4	
	15.00	Part 2 Natural Style			
		6-7	Natural Graph II Explanation -emphasize: Style not Skill, 24/7, Work & Home	6	
		8-11	Describe Each Style - high, below & near the Energy Line	6	
		12	Natural Graph Word Sketch - have them stand & move around & share	7	
		13	Overview of 4 DISC Styles- DISC is the Universal Language (Show 4 Videos)		
		14	Team Quadrant - (Insert Your Group's Natural DISC Quadrant- pull from "Team Report" Page 5)		
		15	If You Visit Another Country What Language Do You Speak?	17	
		16	Communication Tips	14	
		17	DISC Styles that Require Extra Adapting		
	10	Part 3 Applying DISC			
		18	Leadership & DISC	34	
		19	Action Plan for All Four Styles - Select Staff Member & check off their Behaviors	29	
		20	Manager Action Plan - Handout - Transfer Staff Style & Behaviors. Under "+ " what is employee doing well? Under "- "what is employee not doing well.	Handout	
		21-26	Slides for: Developing (Pg 36) / Delegating(Pg 37) / Decision Making(Pg 38) / Motivating (Pg 39) / Coaching (Pg 41) / Constructive Feedback (Pg 41)		
		27	Manager Action Plan - What is Your Commitment?		
		28	Key Insight?		
		29	Show Humorous Video "Patch Adams" ... We can ALL Stretch if we decide too! & Thank You!		