

Activity: DISC and Career Matching

In the boxes below are some of the careers that line up with the characteristics of each of the DISC Styles. These are broad categories, but will give you an idea of what would be most for you. This is not a complete list, but will give you an idea of how DISC Styles often influence job choices.

Dominant (Driver)

Manufacturer's Representative
Lobbyist
Business Manager
Fire Marshal
Principal
Fashion Coordinator
Landscape Architect
Sales Agent, Insurance
Sales Agent, Real Estate
Announcer
Entrepreneur
Business Owner

Influence (Expressive)

Training Professional
Clergy Member
Manager, Advertising
Preschool Teacher
Arbitrator
Sales Agent
Home Economist
Actor/Actress
Reporter
Insurance Sales
Optometrist
Illustrator
Interior Design
Artist

Conscientious (Analytical)

Medical Record Technician
Nurse, Licensed Practical
Nurse, General Duty
Secretary
Accountant
Job Analyst
Mail Clerk
Caseworker
Architect
Biochemist
District Ext. Service Agent
Geologist
Physical Assistant
Historian
Environmental Analyst
Airplane Pilot
Painter

Steady (Amiable)

Investigator
Pharmacist
Physical Instructor
Psychologist
Survey Worker Counselor
Social Worker
Teacher, Secondary School
Correspondence Clerk
Market Research Analyst
Veterinarian
Nurse
Podiatrist
Programmer
Lab Technician Chiropractor
Librarian